ESTONIA: Support for Innovative Procurements

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Innovation in Estonia is supported mainly by 2 grant schemes:

- **Support for Innovation Procurement Initiatives** - demand side, 20 m euros, EU Regional Development Fund
- Applied research in smart specialization growth areas – **supply** side, 20 m euros, EU Regional Development Fund
Support for Innovation Procurement Initiatives

BY: Enterprise Estonia

FOR: all public sector procurers:
- state institutions
- municipalities
- public foundations
- other public institutions

FUNDING: up to 50% of eligible costs

AMOUNT of max. support: up to 500 000 euros per project
Support for Innovation Procurement Initiatives

FOR WHAT?

- for the engagement of a project manager by the procurer, open market consultations before the procurement, legal support, market analysis etc – up to 25% of eligible financing
- solution for actual procurement need - a new innovative solution, service or product – up to 75%
- project must fit into the strategical „smart specialisation“ field: ICT, health technologies or resource efficient management
- Max length of project – 24 months
Services for (potential) applicants by Enterprise Estonia

- **Individual counselling** - for everyone interested
- **Mentoring service** *(new)* – future applicants, who have given us a notice of application, will get a special mentor/coach paid by Enterprise Estonia, who helps them to achieve necessary level of quality in the project
- Marketing and awareness raising events
<table>
<thead>
<tr>
<th>Applicant</th>
<th>Project</th>
<th>Support</th>
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<tbody>
<tr>
<td>Estonian Road Administration</td>
<td>Optimal road construction methodology</td>
<td>150 000</td>
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<tr>
<td>Harku municipality</td>
<td>Integrated GIS of street lights management</td>
<td>15 000</td>
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<td>Police and Border Guard Board</td>
<td>Transcription software for police structures</td>
<td>186 858</td>
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<tr>
<td>Estonian Health Insurance Fund</td>
<td>Clinical decision support system for general healthcare</td>
<td>500 000</td>
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<tr>
<td>Pärnu Museum</td>
<td>Panoramic cinema solution</td>
<td>69 440</td>
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<tr>
<td>City of Tallinn</td>
<td>Prototype for 3D data-surveillance system of underground buildings</td>
<td>250 000</td>
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Current experience, 2 calls 2016 and 2017
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<th>Lessons identified</th>
<th>Lessons learned – solutions</th>
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| **Lack of applicants** – about 5 per call, instead of approx. 15 planned per call | * more marketing and awareness rising events;  
* joining together possible procurers and suppliers in early states of development;  
* free mentor service from Enterprise Estonia – to help change more ideas into projects |
| **Quality of some applications low** – risks under-evaluated, plans not realistic, etc | more consultations from Enterprise Estonia and longer preparation periods; ... |
Applied research in smart specialisation growth areas

BY: Archimedes foundation

FOR: companies

FUNDING: 20 000 – 2 000 000 euros

AMOUNT of max. support: varies 70% - 25% depending on size of enterprise and activity – applied research or product development

The grant supports companies in commissioning necessary applied research or product development projects from public R&D institutions. The project must be conducted either in field of ICT, health technologies or resource efficient management.
QUESTIONS?