PSF MLE Innovation Procurement

B Capacity building for innovation-enhancing procurement

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Recommendation No 2(3): Set up a national coordinating service offering support to contracting authorities and raising awareness on innovation procurement
OECD Review Innovation Procurement 2015/16

- Challenge No 4(6): build up the capacity, and numbers of, skilled staff

[ERAC survey covers 19 EU member states; OECD survey includes 28 OECD countries plus 7 OECD accession/partnership countries]
Service No 2(4): Preparation of a Toolkit to assist policy makers, public procurers and legal services in how to support, design and implement PCP and PPI procurement procedures
MLE 2017
Capacity building policy initiatives such as….

- Awareness raising campaigns
- Innovation procurement platforms (face-to-face exchange, e-platforms)
- Central support services/competence centres
- Target group specific guidelines/training programmes (methods, content)
- Individual assistance for the preparation and execution of innovation enhancing procurement
Including the review of experiences/skills in specific processes such as....

- Identify “unmet needs”/“problems to solve” and optimize between addressing grand societal challenges, agency’s mission-related needs, investment needs and user needs
- Scan for new solutions and relevant IPRs / decide IPR-ownership
- Coordinate the distributed responsibilities within an agency (i.e. procurement/ R&D/ budgeting/ top-management) and implement innovation procurement strategies/plans
- Think in terms of total cost of ownership (TCO) / consider co-financing
- Conduct early market engagement / open market consultation
- Use non-standard procurement procedures (e.g. functional/outcome based specifications, competitive/technical dialogue, innovation partnership)
- Benefit from synergies of joint/co-operative innovation procurement (e.g. cost-/knowledge sharing via collaborative foresight/ market consultation/ tendering)
- Set clear key performance indicators for the procurement, assess the risks of not achieving them
- Consider costs/risks vs. benefits
- Take care for strong monitoring during the entire process
Thank you for your attention
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