Noise reduction along secondary roads
Joint PCP: the public and the innovators

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SBIR

Pre-Commercial Procurement in The Netherlands: SBIR
SBIR: Small Business Innovation Research

- Solve a problem
- Competing companies
- Phased approach
- Create new products or services
Joint SBIR procedure I

1. Cooperation agreement (tripartite)
   - Budget 260k Phase 1 and phase 2a
   - Budget 260k phase 2b
2. Call for BIDs, Call for proposals: “Noise reduction along secondary roads”
Situations, examples
Joint SBIR procedure II

3. Phase 1: feasibility study
(5 * 16K)

4. Phase 2a: R&D prototype development
(4 * 60k)

5. Phase 2b: R&D prototype field test
(2 * 130K)
Innovatief laag scherm
Regulations
Lessons learned

• Think Ahead: contractors do not know the legislation.
• Provide the innovators with pre-conditions as soon as possible.

Working together with Regional Authorities makes it really work!
Thank you for attention!

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