

ESTONIA: Support for Innovative Procurements

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Supporting innovation by grants, EST:

Innovation in Estonia is supported mainly by 2 grant schemes:

- **Support for Innovation Procurement Initiatives** - demand side, 20 m euros, EU Regional Development Fund
- Applied research in smart specialization growth areas – **supply** side, 20 m euros, EU Regional Development Fund

Support for Innovation Procurement Initiatives

BY: Enterprise Estonia

FOR: all **public sector** procurers:

- state institutions
- municipalities
- public foundations
- other public institutions

FUNDING: up to **50%** of eligible costs

AMOUNT of max. support: up to **500 000** euros per project

Support for Innovation Procurement Initiatives

FOR WHAT?

- for the engagement of a project manager by the procurer, open market consultations before the procurement, legal support, market analysis etc – up to 25% of eligible financing
- solution for actual procurement need - a new innovative solution, service or product – up to 75%
- project must fit into the strategical „smart specialisation“ field: ICT, health technologies or resource efficient management
- Max length of project – 24 months

Services for (potential) applicants by Enterprise Estonia

- **Individual counselling** - for everyone interested
- **Mentoring service** (new) – future applicants, who have given us a notice of application, will get a special mentor/coach paid by Enterprise Estonia, who helps them to achieve necessary level of quality in the project
- Marketing and awareness raising events

Current experience, 2 calls 2016 and 2017

| Applicant | Project | Support |
|--------------------------------|--|----------------|
| Estonian Road Administration | Optimal road construction methodology | 150 000 |
| Harku municipality | Integrated GIS of street lights management | 15 000 |
| Police and Border Guard Board | Transcription software for police structures | 186 858 |
| Estonian Health Insurance Fund | Clinical decision support system for general healthcare | 500 000 |
| Pärnu Museum | Panoramic cinema solution | 69 440 |
| City of Tallinn | Prototype for 3D data-surveillance system of underground buildings | 250 000 |

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| Lessons identified | Lessons learned – solutions |
|--|---|
| <p>Lack of applicants – about 5 per call, instead of approx. 15 planned per call</p> | <ul style="list-style-type: none">* more marketing and awareness rising events;* joining together possible procurers and suppliers in early states of development;* free mentor service from Enterprise Estonia – to help change more ideas into projects |
| <p>Quality of some applications low – risks under-evaluated, plans not realistic, etc</p> | <p>more consultations from Enterprise Estonia and longer preparation periods; ...</p> |

Applied research in smart specialisation growth areas

BY: Archimedes foundation

FOR: companies

FUNDING: 20 000 – 2 000 000 euros

AMOUNT of max. support: varies **70% - 25%** depending of size of enterprise and activity – applied research or product development

The grant supports **companies in commissioning** necessary applied research or product development **projects from public R&D institutions**. The project must be conducted either in field of ICT, health technologies or resource efficient management.



QUESTIONS?